

#### PRESS RELEASE

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# Tosoh Bioscience – Diagnostics EMEA and Inpeco Join Forces to Advance Diagnostic Connectivity

**Tessenderlo-Ham, Belgium -** Tosoh Bioscience – Diagnostics EMEA¹ and Inpeco are proud to strengthen their partnership with the integration of Tosoh's HLC-723™GR01\* HbA1c analyser into Inpeco's FlexLab™ X Total Laboratory Automation system. The combined solution delivers enhanced workflow efficiency, improved accuracy, and a streamlined experience for laboratories.

Tosoh Bioscience – Diagnostics EMEA is pleased to announce the integration of its new HLC-723GR01 HbA1c analyser, first introduced earlier this year at EuroMedLab in Brussels, Belgium, into Inpeco's latest-generation Total Laboratory Automation system FlexLab™ X connectivity portfolio. As the global market leader in Total Laboratory Automation (TLA), Inpeco expands its ecosystem with Tosoh's compact and high-performance analyser, enabling laboratories to perform HbA1c testing within fully automated workflows. This integration combines Tosoh's proven analytical and clinical precision with the efficiency, safety, and scalability of next-generation laboratory automation.

The Tosoh HLC-723GR01 provides precise and reproducible HbA1c results using ion-exchange HPLC technology, enabling healthcare professionals to diagnose and monitor diabetes with confidence. With its integration into Inpeco's FlexLab™ X system, laboratories can take advantage of standardised sample management, full traceability, and automated workflow balancing across multiple GR01 analysers. This streamlined approach supports faster turnaround times, reduces manual interventions, and ensures consistent, high-quality results.

The Inpeco FlexLab  $^{\text{TM}}$  X system is an open automation platform that enables laboratories to seamlessly integrate analysers from multiple vendors, delivering high-quality results across an expanding range of clinical specialties. Its flexible, scalable design, built on standardised components, supports space-efficient layouts and simplifies future upgrades, ensuring the system can evolve alongside the laboratory's growing needs.

"With the HLC-723GR01, Tosoh provides practical solutions to laboratories through its strategic partnership with Inpeco. The analyser integrates seamlessly into automated workflows, helping labs deliver reliable results more efficiently and empowering healthcare professionals to support more accurate, timely decisions in diabetes management, ultimately improving patient care." said Najoi Bettache, product manager HPLC, Tosoh Bioscience - Diagnostics EMEA.

"This connection is particularly significant because of the way it integrates Tosoh's advanced HPLC technology into a standardised, fully automated workflow" said Silvia Cottini, product manager TTP Connections at Inpeco, Inpeco. "The uniqueness of this interface lies in how it preserves the analytical excellence of the GR01 while eliminating manual steps, ensuring total sample traceability, and minimising errors associated with manual operations. It is



another step in our mission to help laboratories increase efficiency and reliability while improving patient care."

### Connection benefits at a glance

- Complete sample traceability seamless traceability of individual sample journey, from check-in to the results.
- Automatic workload balancing to optimize turnaround time Automatic workflow balancing among multiple Tosoh GR01 analysers reduces turnaround time (TAT).
- Reduced manual interventions hands-free operation reduces errors ensuring consistent, reliable results while freeing up technician time.

## **PHOTOS**



Tosoh's HLC-723™GR01 HbA1c analyser connected into Inpeco's FlexLab™ X Total Laboratory Automation system.



Close-up of Tosoh's HLC-723™GR01 HbA1c analyser connected into Inpeco's FlexLab™ X Total Laboratory Automation system.

<sup>\*</sup> HLC-723GR01 is a registered trademark of Tosoh Corporation.





Inpeco FlexLab™ X latest-generation Total Laboratory Automation system.

#### CONTACT

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#### **TOSOH CORPORATION**

Tosoh Corporation is the parent of the Tosoh Group, which comprises over 100 companies worldwide and a multiethnic workforce of over 14,000 employees. It generated net sales of ¥1,063.4 billion (US\$7.0 billion at the average rate of ¥150 to the US dollar) in fiscal 2025, ended March 31, 2025.

#### **TOSOH BIOSCIENCE**

By bringing the best in quality products, services and technologies from Tosoh Corporation, Tosoh Bioscience is dedicated to pioneering systems used to assist in monitoring life-threatening diseases and certain cancers, helping to prevent epidemics, purify water, monitor our environment, and making living better for everyone, everywhere.

Tosoh Bioscience is divided in two business units; Separation & Purification and Clinical Diagnostics;

The Separation & Purification business unit offers 500+ specialty products in analytical HPLC columns, chromatographic resins, and GPC instruments to meet laboratory and pharmaceutical needs.

The Clinical Diagnostics clinical business unit offers superior automated immunoassay and glycohemoglobin analysers, laboratory solutions, assays and test-cup reagents as solutions to laboratories, clinics, hospitals and veterinarians' needs.

<sup>1</sup>Tessenderlo-Ham, Belgium-based Tosoh Europe N.V., using, "Tosoh Bioscience – Diagnostics EMEA" (Europe, the Middle East, and Africa) for marketing purposes, is part of this business unit.

For more information, please visit: www.tosohbioscience.eu



#### **INPECO**

Inpeco is the global leader in Total Laboratory Automation. The company's game-changing solutions combine open connectivity with full sample traceability to support secure test results and increase productivity in clinical laboratories around the world. To date, more than 2800 Inpeco systems have been shipped to 78 countries. Inpeco also provides automation for anatomical pathology labs and is developing solutions for blood banks and life sciences applications. The Group is headquartered in Novazzano, Switzerland, and operates a development and manufacturing facility in Italy, as well as sales offices in Europe, China, and the United States.

For more information, please visit: www.inpeco.com